



Dear Valued Customer,

Thank you for your continued partnership with Greenwood Products, Inc., a Calibre Scientific Company.

Effective May 5, 2025, an 8% Economic Surcharge will be applied to all orders received on or after that date. This surcharge reflects increased operational costs driven by recent U.S. trade measures and broader global economic pressures that can no longer be fully absorbed by Calibre Scientific alone.

You will see the surcharge clearly indicated on your invoice.

We remain committed to transparency and are working diligently to limit the impact on your business. We are actively working to mitigate the impact of these tariffs and will keep you informed of any developments that may affect pricing. If you have any questions or need further assistance, please contact your local Customer Service team at: [orders@greenwoodprod.com](mailto:orders@greenwoodprod.com).

Thank you again for your continued support.

Sincerely,  
Anne Frontella

A handwritten signature in blue ink, appearing to read "Anne Frontella", is positioned below the typed name.

Country Manager, North America  
Calibre Scientific